GE Capital
Real Estate

ULI Fall
Denver

Raul Gallegos
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GE Capital Real Estate Mexico – History

1994
- 1st Industrial Debt Deal
- 1st Office Debt Deal

1997
- 1st Retail Debt Deal
- 1st Hotel Debt Deal

2000
- 1st Retail Equity JV
- 1st Equity Industrial Deal

2003
- 1st Residential JV
- Largest Industrial Equity Acq. in LatAM 11.8MM sft

2006
- 1st Industrial Development JV
- Equity Industrial Acquisition 5.9MM sft

2009
- 1st Debt Syndicated Deal
- Sale of Industrial Portfolio 2.6MMsft

2012
- >$2.5Bn of new Loans and Refinancing
- 1st Loan Portfolio Acquisition

> $2.5Bn of new Loans and Refinancing